

IIL:SEC:SE:INTM:162

Date: 4th August, 2025

Corporate Relations Department BSE Limited 1 st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort Mumbai – 400 001 Scrip Code: 544046	The Manager Listing Department National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051 Symbol: INOXINDIA
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Subject: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Earnings Presentation.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a copy of the Earnings Presentation that we propose to make during the Conference Call for analyst and investors scheduled to be held on Tuesday, 5th August, 2025 at 11:00 a.m. (IST) is enclosed herewith and the said Earnings Presentation will also be uploaded on the Company's website.

You are requested to take the same on your record.

Thanking you.

Yours faithfully,
For INOX India Limited

Jaymeen Patel
Company Secretary & Compliance Officer

Encl: As above

Investor Presentation Q1FY26

INOX India Ltd

4th August 2025

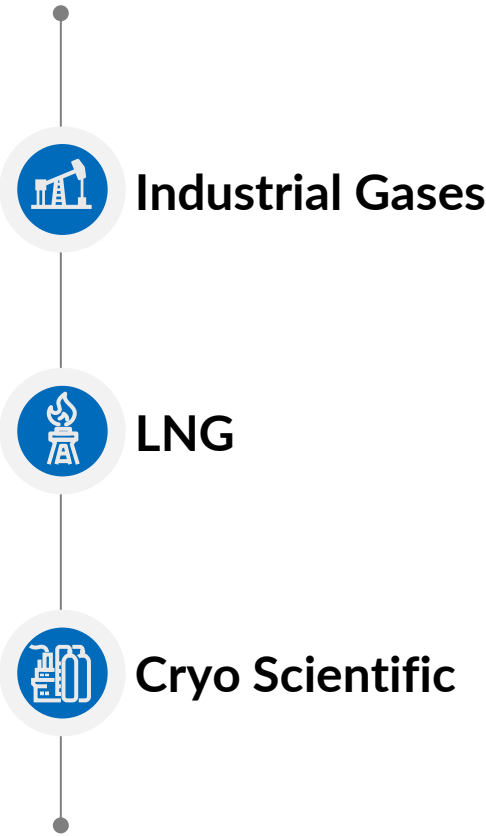


SUMMARY

- INOX India – In a Nutshell
- Key Highlights –Q1FY26
- Growth Drivers
- Financial Performance
- Profit & Loss
- Balance Sheet
- Shareholder information
- Growth Story of INOX India

INOX India - In a Nutshell

Business Divisions



-  World's leading provider of customized cryogenic equipment
-  Over 30 years of experience in design, manufacturing and installation of cryogenic equipment
-  Global customer base across 100+ countries
-  Large-scale serial manufacturing facilities at four locations in India. and part manufacturing and service distribution from one location at Brazil and stock & sale facility at Netherlands in Europe
-  Serving Industrial Gas, LNG and Cryo Scientific Division
-  Working continuously towards Clean Energy initiatives in - LNG, Liquid Hydrogen & Fusion Energy

19%	FY25	=	330 Cr	24.4%	224 Cr	16.5%	34%	26%
Robust 3Y CAGR Total Income	(₹. Cr)		EBIDTA	EBITDA Margin	PAT	PAT Margin	RoCE	ROE

KEY HIGHLIGHTS – Q1FY26



Received approval for SS Keg from Heineken, the Second Largest Breweries in the World



First order of its kind received for CO2 battery storage application in India



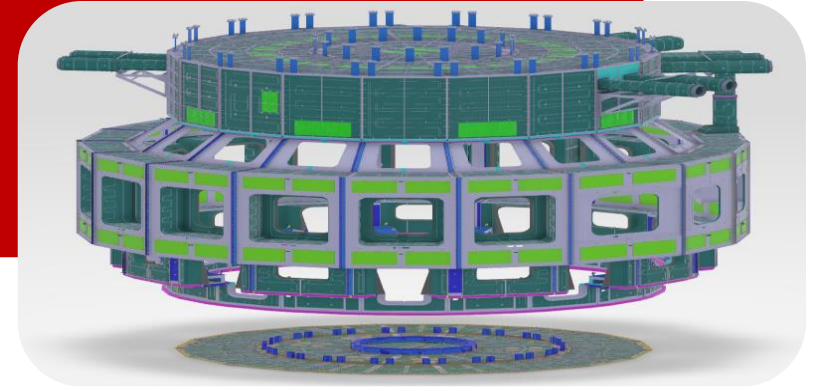
Launched India's first ultra-high-purity Ammonia ISO tank container for Chip and Solar sectors



Received Orders of Disposable Cylinder for bulk Qty from US Customers even after imposition of Tariff



Received FE Mobility Award for excellence in Auto Parts & Comp Mfrg for LNG Fuel tank & for Excellence in H2 Mobilty



Large value order received from ITER for repair of Cryostat Thermal Shield

Growth Drivers at INOX India

The Business Case for Cryogenic Hydrogen is Heating Up

Soaring Demand

Hydrogen demand projected to exceed 6 million tons per annum by 2030

(IEA, Global Hydrogen Review 2024)

Infrastructure Gap

Supply chains require investment in cryogenic tanks, trailers, and terminals—especially for port-based hydrogen hubs.

Global Trade Boom

Expected to reach 53 MT by 2050, Massive opportunities in storage and export infrastructure. (IRENA)

Decarbonization Push

Hydrogen is part of net-zero goals across mobility, steel, refining, and chemicals—creating massive cryogenic logistics demand.

Cryogenic Advantage

Liquid hydrogen offers higher energy density and long- distance transport feasibility, making cryogenic technology a key enabler.

Policy Tailwinds:

Initiatives like National Green Hydrogen Mission, EU's REPowerEU, US's IRA, are fueling hydrogen ecosystem build-outs.

Why the World is choosing LNG

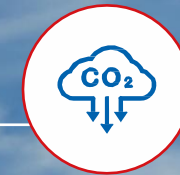
CHEAPER



Persistent LNG–diesel price spreads have made LNG a very competitive alternative in industrial boilers, power generation, and transport.

Wood Mackenzie Data | IEEFA

REDUCES EMISSIONS



Produces roughly 25–30% less CO₂ per unit of energy compared to oil-based fuels like diesel.

IEA



RISING GLOBAL DEMAND

Shell forecasts LNG demand to rise ~60% by 2040, largely due to cost-driven fuel switching and emissions goals in heavy sectors.

Shell LNG Outlook 2025



Small-Scale LNG: Big Drivers. Bigger Potential

The 100 MTPA global potential in small-scale LNG demand underpins a fast-growing market, valued at \$10 billion in 2023 and projected to reach \$16 billion by 2028.

Rapid adoption in off-grid power, industrial clusters, remote transport, and marine fuel

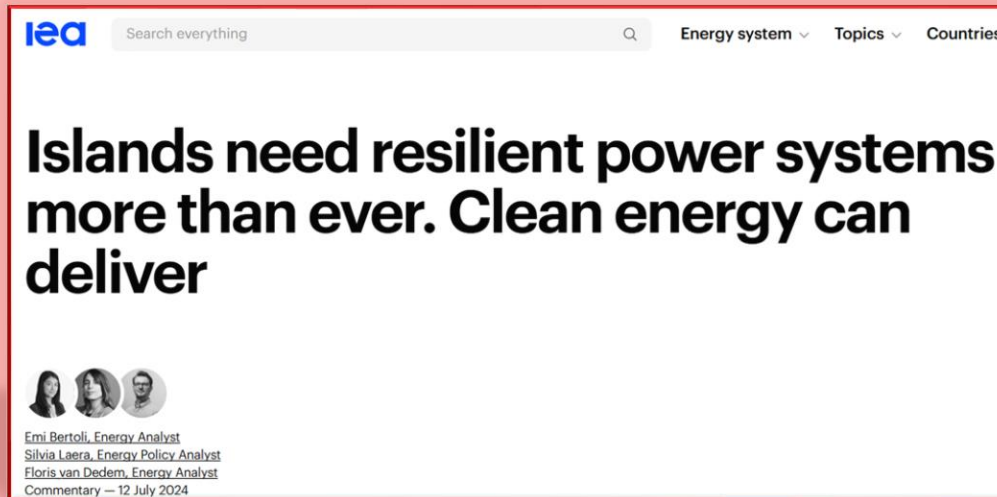
Requires modular, scalable cryogenic solutions for production, storage & distribution

Small-scale LNG offers **lower CAPEX & faster deployment** vs conventional LNG

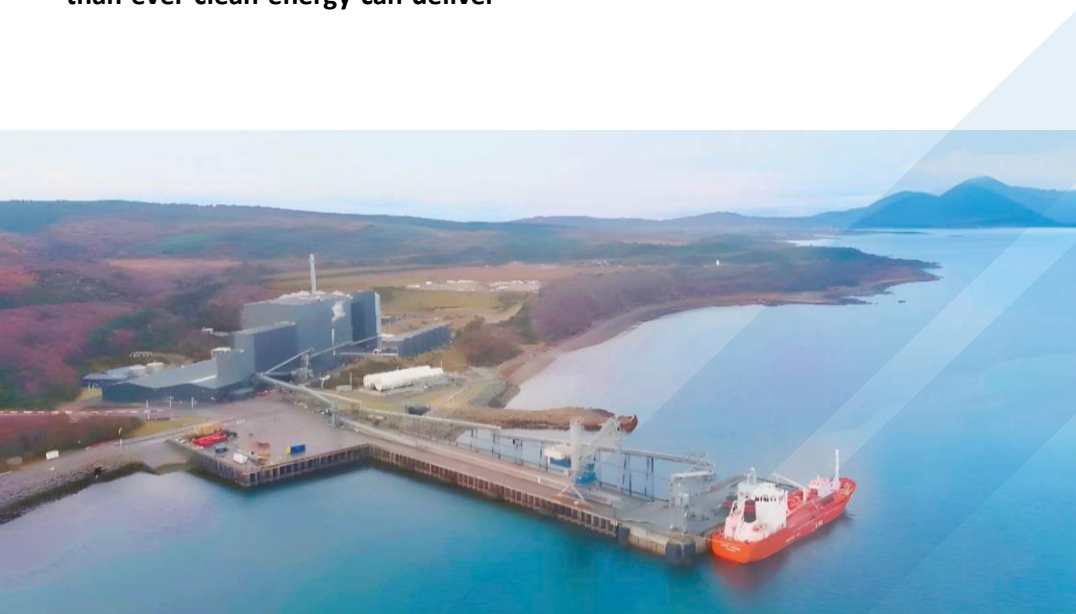
Hastens energy transition goals in **hard-to-abate & underserved regions**



Mini-LNG Terminals, Mega Potential



<https://www.iea.org/commentaries/islands-need-resilient-power-systems-more-than-ever-clean-energy-can-deliver>



Mini-LNG Terminals: Game Changer for Islands' Energy



Island nations face **extreme electricity costs** due to fossil fuel imports, impacting their economies.



Electricity generation on islands can cost **10 times more** than on mainland territories and countries.



Island nations face difficulties in **balancing energy demand and supply**



They tend to be heavily **dependent on imported fossil fuels**, which can lead to high costs and energy security risks.



Aging power systems are often inadequate to accommodate growing electricity demand due to economic growth and increased air-conditioning usage.



Clean Energy Boosts Resilience: Clean energy, generated locally can improve energy security

Powering the Next Wave of Clean Mobility

LNG Cryogenic Fuel Tanks

Policy push: MoPNG targets 1,000 LNG fuel stations across India

LNG offers up to 30% lower emissions vs diesel, with significant fuel cost savings

PNGRB roadmap identifies LNG as key to decarbonizing heavy-duty transport

Cryogenic fuel tanks are critical for safe, efficient on-board LNG storage

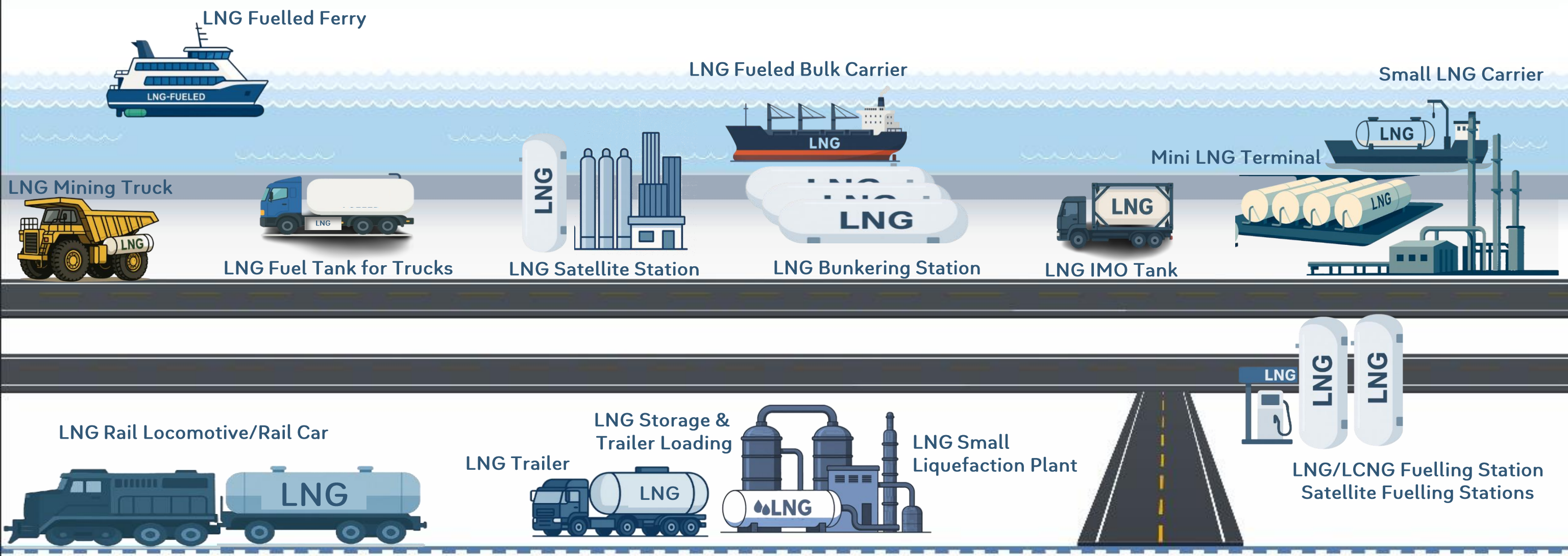
Strong demand outlook from trucking, mining, and intercity logistics sectors

Growth opportunities in OEM integration, retrofit kits, and refuelling infrastructure

PNGRB estimates number of LNG fuelled trucks to increase from 50,000 in 2030 to 5,00,000 in 2040 in a GTB scenario



INOXCVA'S Role Across the LNG Value Chain



The Fusion Future Unleashing Opportunity with ITER & beyond

ITER: Cryogenic operations **ramping up**, First Plasma expected in 2035, requiring Helium and Nitrogen Cryogenic infrastructure

([iter.org](https://www.iter.org))

Collaboration potential with ITER Domestic agencies: Infrastructure around main Tokamak reactor

([iter-india.org](https://www.iter-india.org), f4e.europa.eu)

Fusion ecosystem developing globally with ITER as a benchmark: DEMO reactors and commercial fusion opportunities will emerge

(<https://euro-fusion.org/programme/demo/>)

Public projects like ITER, DEMO, SPARC and 40+ fusion startups are accelerating.

Funding of >\$7bn seen in Fusion industry sector so far.

Fusion Industry Association Report 2024



India & fusion: India developing a 25-year roadmap, planning two new tokamak machines: a spherical tokamak fusion neutron source and a conventional steady-state tokamak (two-thirds ITER's size), before an Indian DEMO in the late 2040s

(IAEA Fusion Energy Conference 2023, Department of Atomic Energy, India)



INOXCVA | Growing at the Pace of Clean Energy

Propelling Green & Clean Energy Future

INOX

HYDROGEN

The world is shifting to Hydrogen
INOX did it in 1999



Offers end-to-end solutions for Liquid Hydrogen storage and transportation, available in sizes ranging from small to large as required

LNG

INOX is shaping
The Future of LNG as Fuel



INOXCVA is a pioneer and market leader in LNG infrastructure
Continual innovation and new product introductions to meet emerging industry needs have been the hallmark of INOXCVA's LNG journey

FUSION

Helping harness
Fusion's true potential



Proud contribution to the world's largest fusion research project by providing critical equipment: 4km long complex jacketed piping to maintain ultra cold superconducting magnets operational under all conditions

Financial Performance

**KEY HIGHLIGHTS- FINANCIAL
CONSOLIDATED**

Q1FY26
Highest
Sales of IMO
Tank 18 Nos

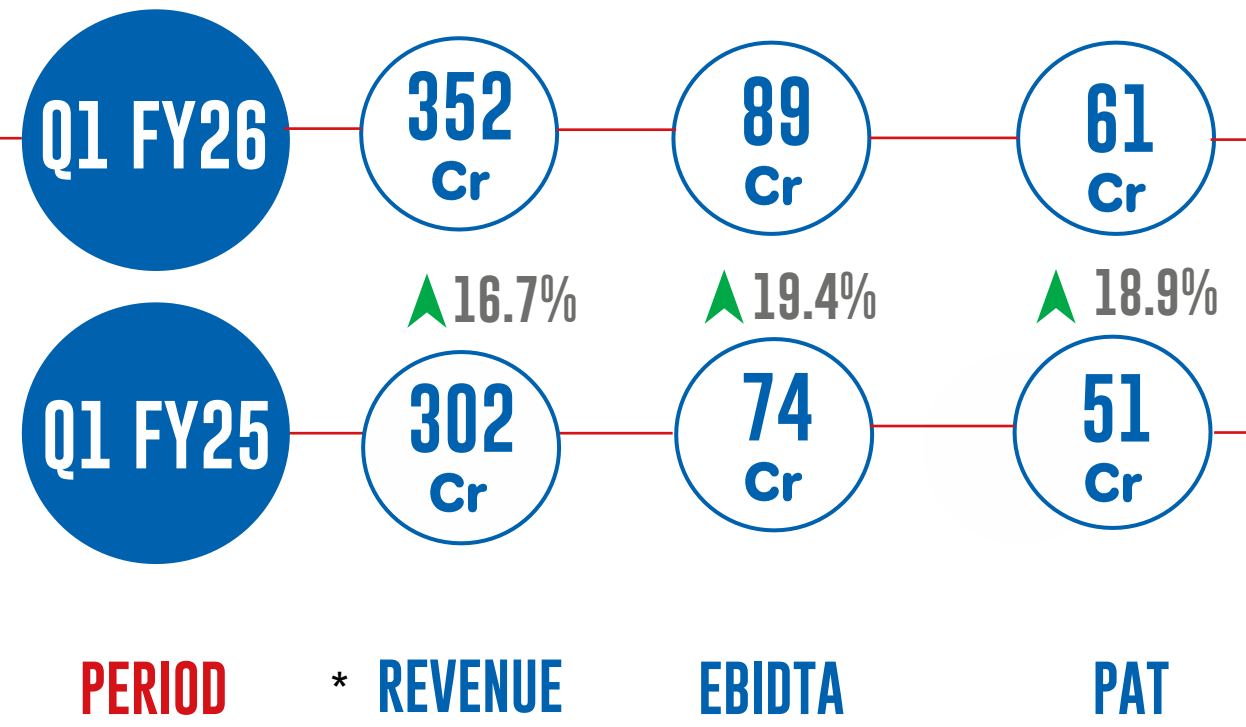
Q1FY26
Highest
Sales of LNG
Fuel Tank 144 Nos

Q1FY26
Highest
Sales of LNG div
Rs 100+Cr

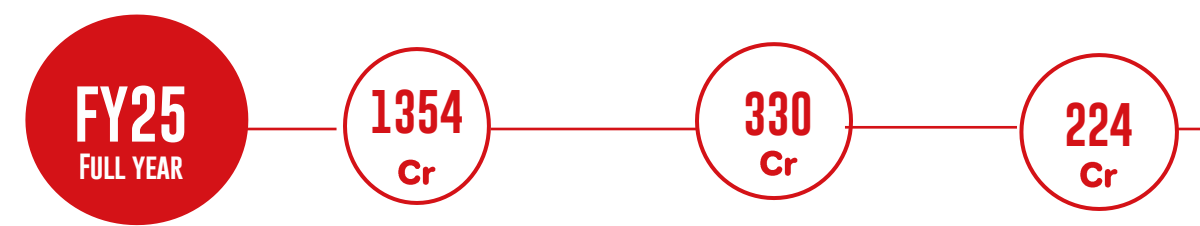
Q1FY26
Highest
Backlog of
Rs 1457 Cr

CONSOLIDATED – KEY RESULT HIGHLIGHTS

% Increase From Q1 FY 25 (YoY)



*Revenue includes Other Income (Interest etc.)

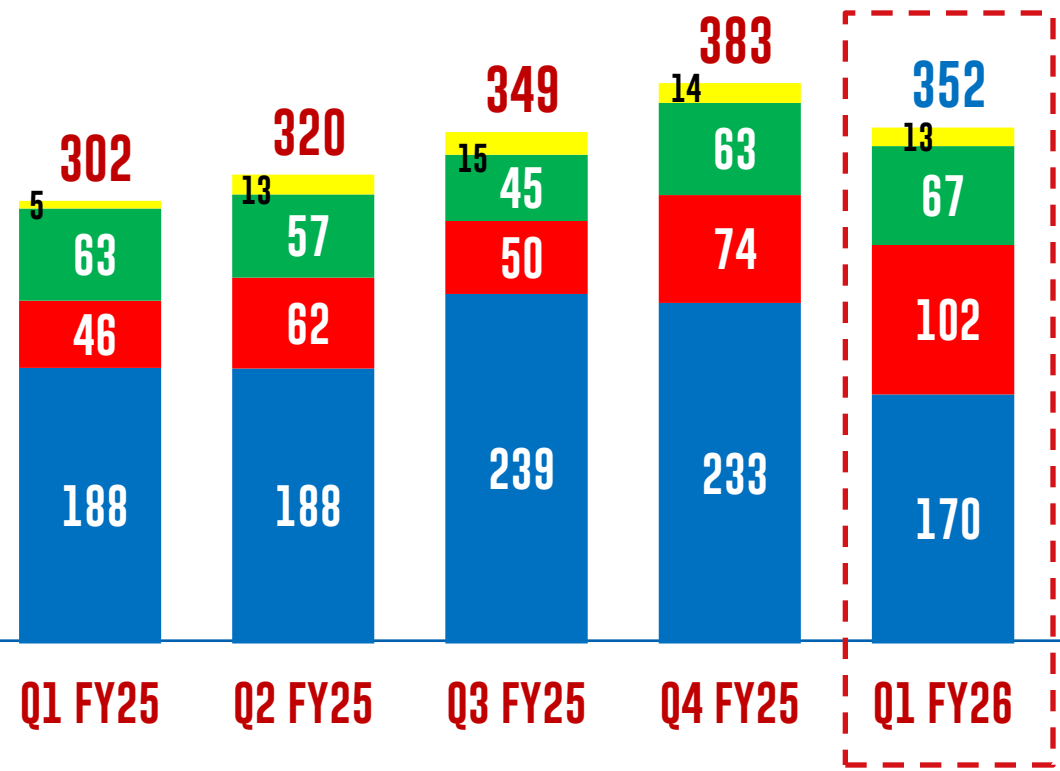


SEGMENT WISE REVENUE

Consolidated Revenue – Q1 FY25 to Q1 FY26 (₹ Cr)

% Share	Q1FY25	Q4FY'25	Q1FY26
IG	62%	61%	48%
LNG	15%	19%	29%
CSD	21%	16%	19%
Others	2%	4%	4%
TOTAL	100%	100%	100%

% Share	FY'25 Avg	FY'26 Avg
IG	62%	48%
LNG	17%	29%
CSD	17%	19%
OTHER	4%	4%
TOTAL	100%	100%



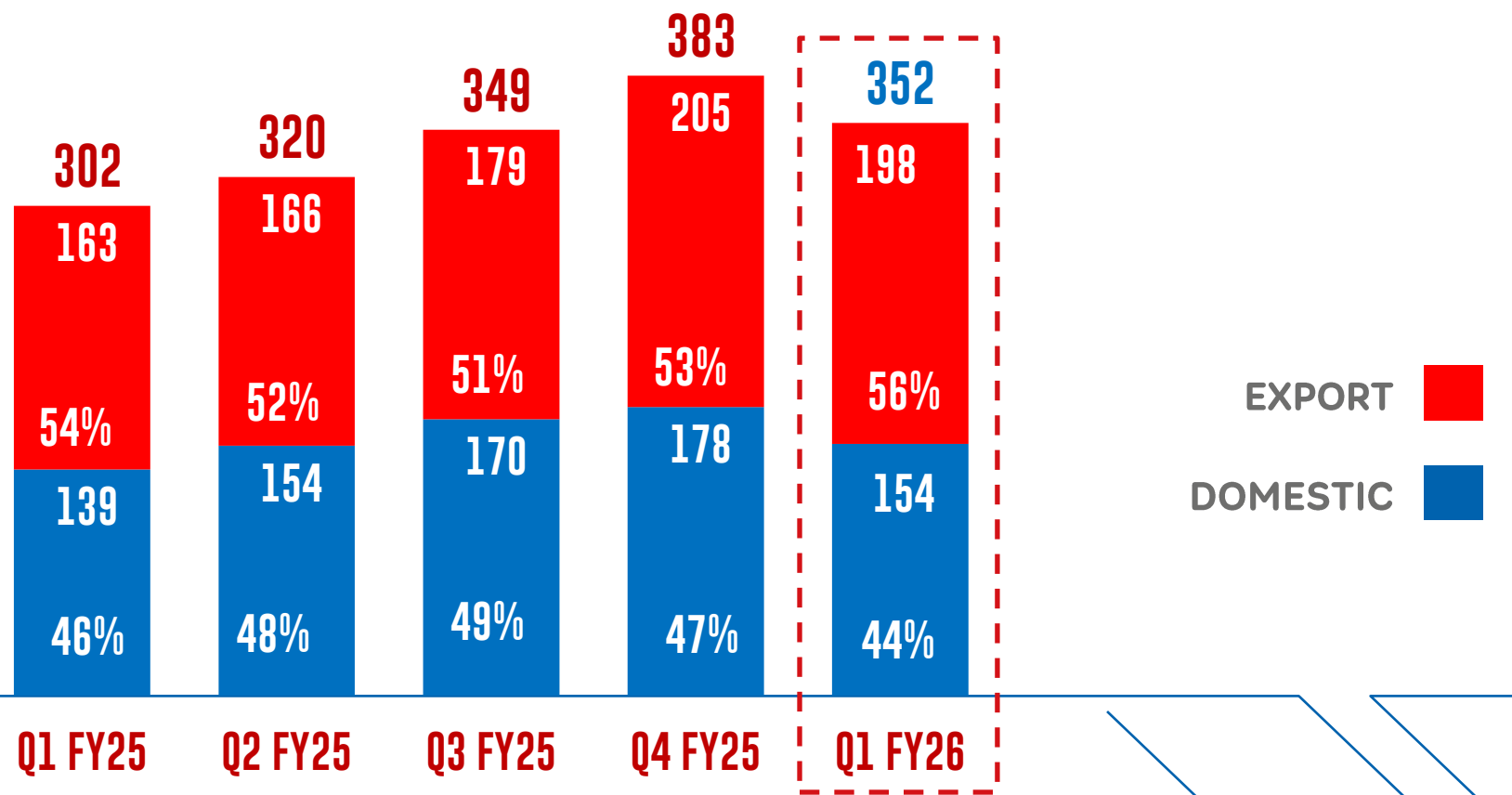
INDUSTRIAL GAS
LNG
CRYO-SCIENTIFIC
OTHERS

DOMESTIC - EXPORT REVENUE

Consolidated Revenue – Q1 FY25 to Q1 FY26 (₹ Cr)

% Share	Q1FY25	Q4FY25	Q1FY26
EXPORT	54%	53%	56%
DOMESTIC	46%	47%	44%
TOTAL	100%	100%	100%

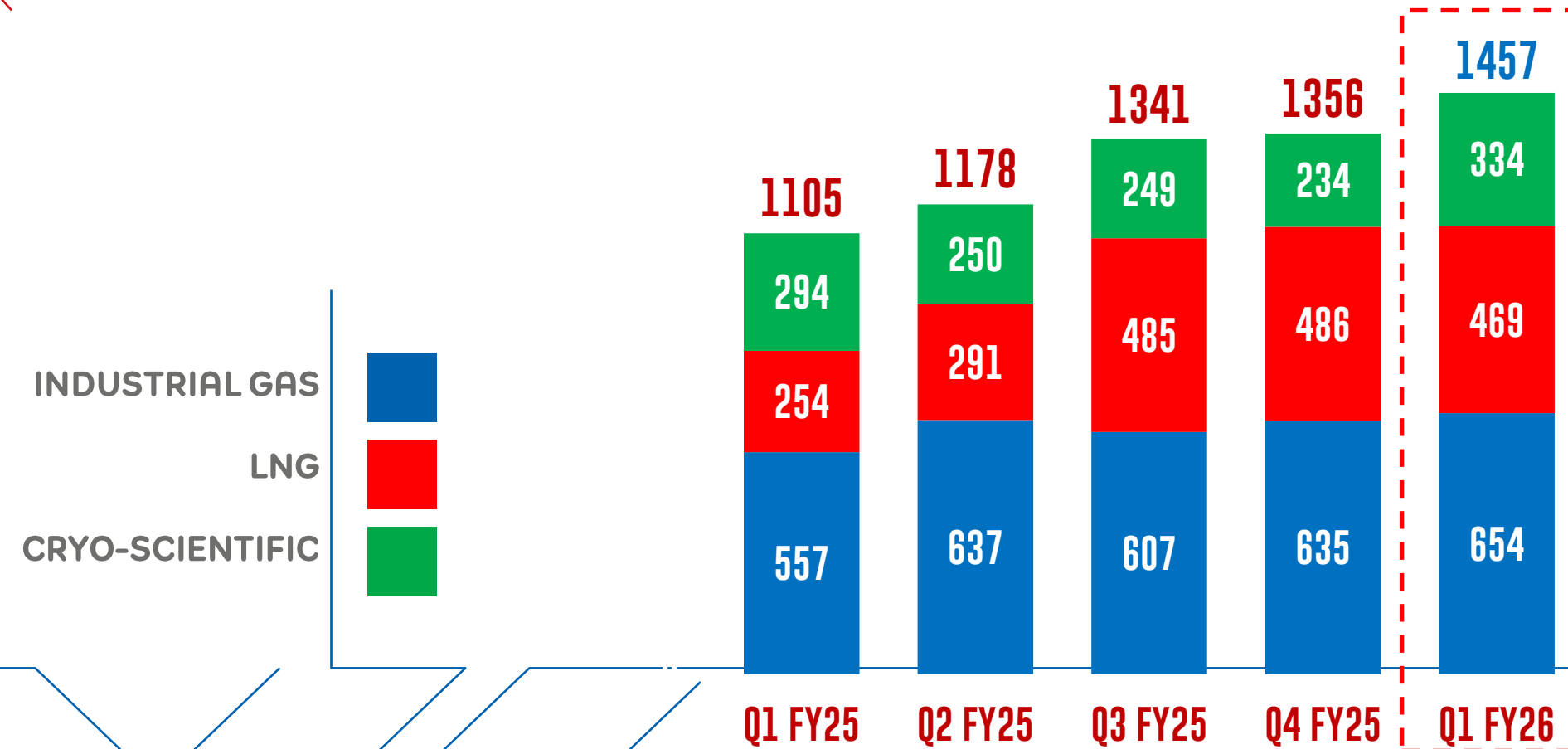
% Share	FY'25 Avg	FY'26 Avg
EXPORT	53%	56%
DOMESTIC	47%	44%
TOTAL	100%	100%



EXPORT ■
DOMESTIC ■

SEGMENT WISE ORDER BACKLOG

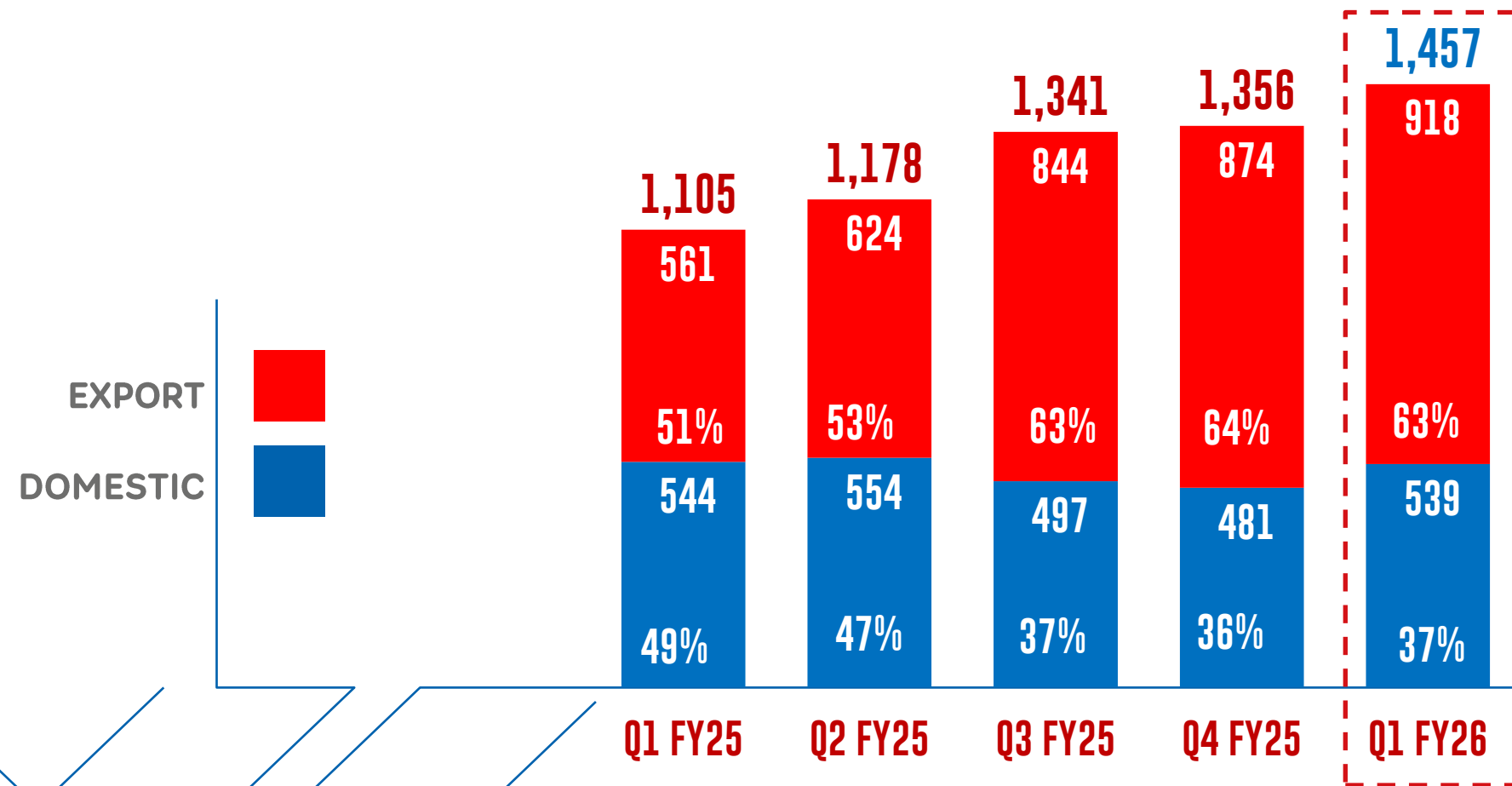
Consolidated Order Backlog – Q1 FY25 to Q1 FY26 (₹Cr)



%Share	Q1FY25	Q4FY25	Q1FY26
IG	50%	47%	45%
LNG	23%	36%	32%
CSD	27%	17%	23%
TOTAL	100%	100%	100%

DOMESTIC - EXPORT ORDER BACKLOG

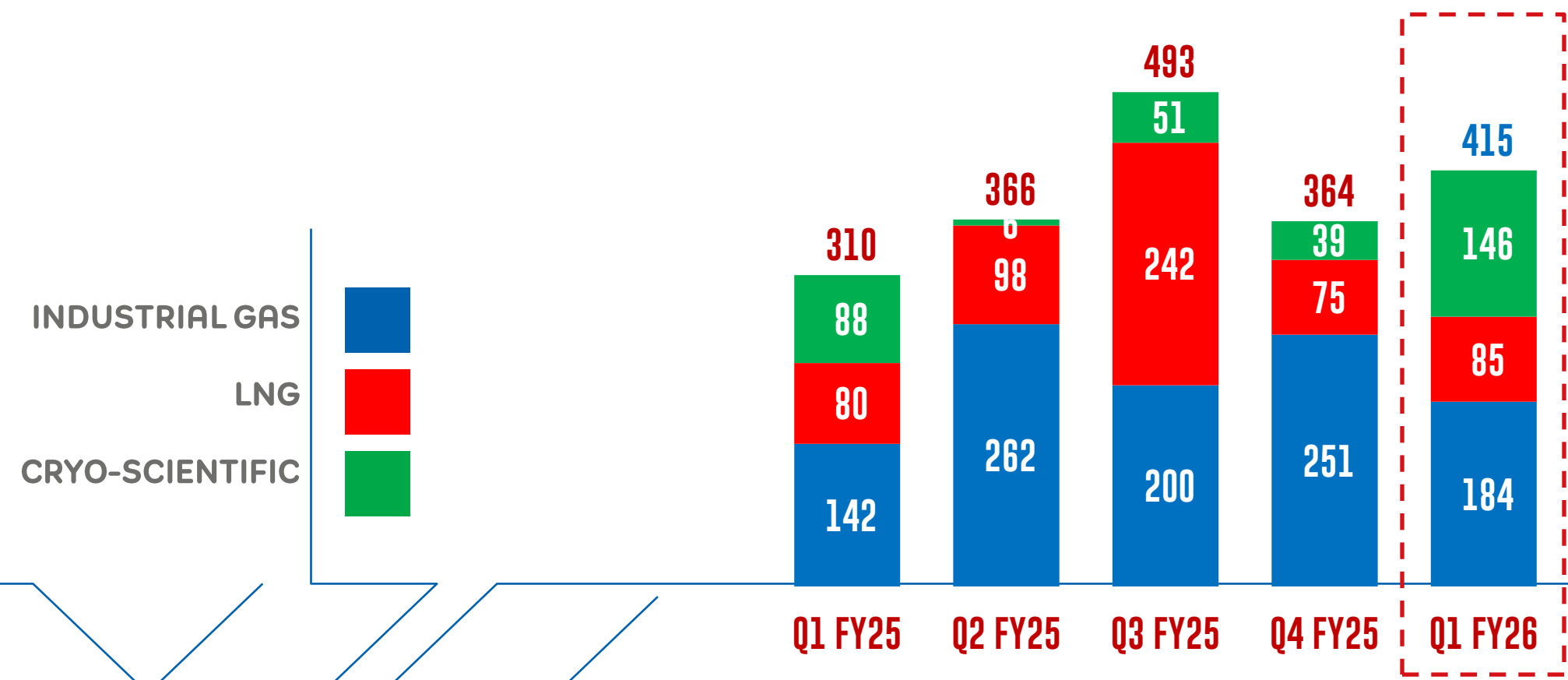
Consolidated Order Backlog – Q1 FY25 to Q1 FY26 (₹Cr)



% Share	Q1FY25	Q4FY25	Q1FY26
EXPORT	51%	64%	63%
DOMESTIC	49%	36%	37%
TOTAL	100%	100%	100%

SEGMENT WISE ORDER RECEIVED

Consolidated Order Received – Q1 FY25 to Q1 FY26 (₹Cr)

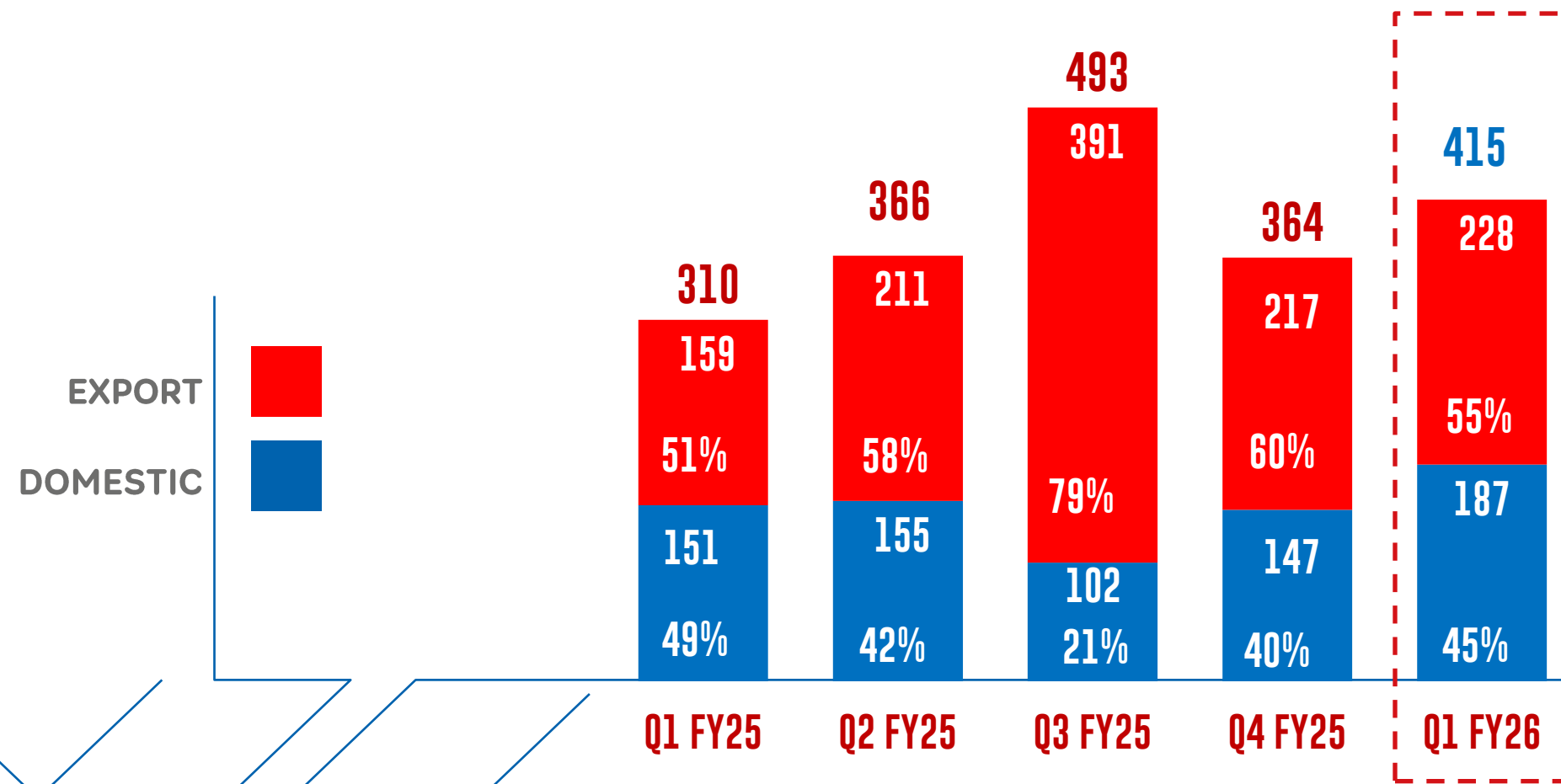


% Share	FY'25 Avg	FY'26 Avg
IG	56%	44%
LNG	32%	20%
CSD	12%	35%
TOTAL	100%	100%
Avg Order per Qtr received	383	415
% Growth		8.4%

Note:-
1) Q3 FY25 includes high value order of Bahamas Project. (LNG)

DOMESTIC - EXPORT ORDER RECEIVED

Consolidated Order Received – Q1 FY25 to Q1 FY26 (₹Cr)



% Share	FY'25 Avg	FY'26 Avg
EXPORT	64%	55%
DOMESTIC	36%	45%
TOTAL	100%	100%



CONSOLIDATED PROFIT AND LOSS – KEY SUMMARY FIGURES

Particulars (₹ Cr)	Note	Q1 FY26	%	Q1 FY25	%	Y-o-Y	Q4 FY25	%	% Q-o-Q	FY25	%
Revenue from Operations		339.6		296.4		14.6%	369.4		-8.1%	1,306.0	
Other Income	1	12.7		5.4		136.1%	13.1		-3.6%	47.8	
Total Income		352.3		301.8		16.7%	382.5		-7.9%	1,353.8	
Cost of materials consumed		143.4	40.7%	113.67	37.7%	26.2%	182.1	47.6%	-21.3%	586.1	43.3%
Changes in Inventories of FG & SFG		(8.7)	-2.5%	18.0	6.0%	-148.0%	(25.9)	-6.8%	-66.5%	(9.1)	-0.7%
Total Cost of materials consumed including WIP	2	134.8	38.3%	131.7	43.6%	2.3%	156.3	40.9%	-13.8%	577.0	42.6%
Employee benefits expense	3	33.9	9.6%	26.2	8.7%	29.5%	29.4	7.7%	15.3%	110.0	8.1%
Other expenses incl Other Comprehensive Income	4	95.2	27.0%	69.8	23.1%	36.3%	101.9	26.6%	-6.5%	336.6	24.9%
Total Operating Expenses		263.8	74.9%	227.7	75.5%	15.9%	287.5	75.2%	-8.2%	1,023.6	75.6%
EBITDA (with Other Income)		88.5	25.1%	74.08	24.5%	19.4%	95.0	24.8%	-6.9%	330.3	24.4%
EBITDA Margin (%)		25.1%		24.5%		0.6%	24.8%		0.3%	24.4%	
Finance cost	5	0.7	0.2%	2.0	0.7%	-64.5%	1.2	0.3%	-38.2%	8.5	0.6%
Depreciation		7.6	2.1%	5.6	1.9%	35.0%	7.1	1.9%	6.0%	25.1	1.9%
Profit Before Tax (PBT)		80.2	22.8%	66.4	22.0%	20.7%	86.7	22.7%	-7.5%	296.6	21.9%
Tax Expense	6	19.2	5.5%	15.2	5.0%	26.6%	20.87	5.5%	-7.8%	72.7	5.4%
Profit After Tax (PAT)		60.9	17.3%	51.2	17.0%	18.9%	65.8	17.2%	-7.5%	224.0	16.5%
PAT Margin (%)		17.3%		17.0%		0.3%	17.2%		0.1%	16.5%	

Remark for Q1FY'26v/s Q1FY'25

1. Higher due to higher gain on forex Rs 3.6 Cr, MF Rs 3.1 Cr and Rs 2.6 Cr reversal of credit loss & other liabilities written back as finally not imposed on us.

2. Decrease in Material consumption % due to various reasons – (a) Increase in other Income as given in point no 1 resulting decrease in consumption by 1% (b) In Gulf Cryo order only Sales and freight cost is booked because of change in incoterms by Rs 3.8 Cr impact – 0.5% (c) AGP city project of Rs 27 Cr, billed Rs 26 Cr up to March but POCM booked only Rs 19 Cr as actual consumption was Rs 15 Cr against costing Rs 21 Cr. In this qtr balance cost is of Rs 1 Cr and project is over, hence, balance POCM of Rs 8 Cr booked in this Qtr, hence high margin booked – impact 0.8% (d) Increase in export sales (Rs 29 Cr Q1FY26 from Rs 10 Cr in Q1FY25) of disposable cylinder having higher margin in comparison to other products – impact 1.7%.

3. Increase due to addition of manpower by 21% (1364 nos against 1123 nos in Jun'24) 241 nos including 121 nos in new Cryo tank manufacturing facility started at Savli and increment effect, but it is within the budget of FY26.

4. Other expense are higher due to some project specific expenses (Site erection, Sea Freight, MLC on Bahamas & High View project), but lower material consumption, if we combine other expenses and material consumption, it is 65.3% in Q1FY26 against 66.8% in Q1FY25, hence, in overall there is no increase.

5. Lower finance cost due to better collection in Q1FY26 resulting lower temporary CC utilization because we are not selling MF as return was approx. 1% higher than interest on CC utilization due to LTCG benefit on MF.

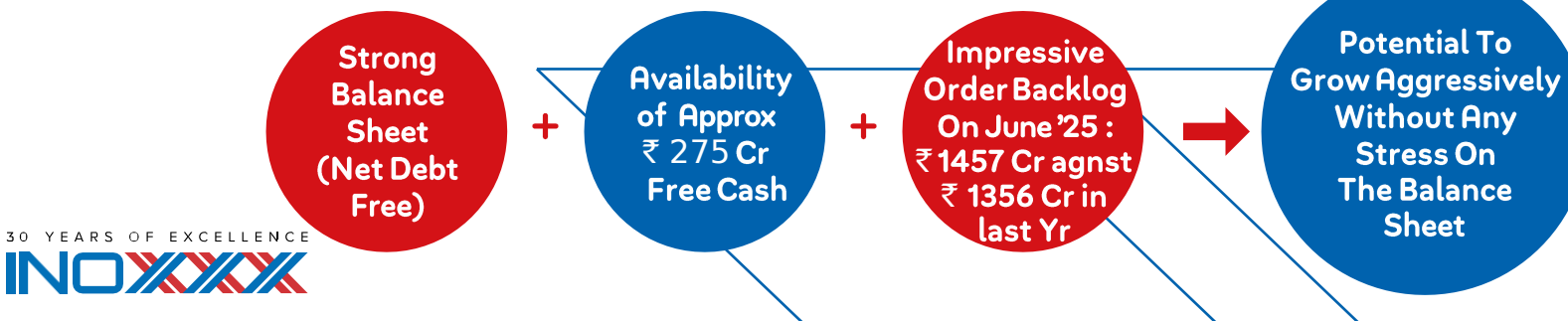
6. Effective Tax expenses rate is higher due to removal of Indexation benefit on LTCG after Jun'24 quarter, but lower than FY25.

CONSOLIDATED BALANCE SHEET – KEY SUMMARY FIGURES

CONSOLIDATED BALANCE SHEET	June-25 end Rs Cr	Mar-25 end Rs Cr
Sources of Funds		
Share Capital	18	18
[+] Other Equity	899	856
Total Equity	917	874
[+] Gross Debt	-	-
[+] Other Non current	27	29
Total Sources of Funds	944	902
Application of Funds		
Fixed Assets Incl (CWIP & Capital Advance)	381	379
[+] Other Non-current Assets	16	7
Total Non Current Assets (Non CA)	396	386
[+] Current Assets		
RM Incl Stores & Spares [1]	344	288
WIP/FG	211	205
Total Inventory	555	493

CONSOLIDATED BALANCE SHEET	June-25 end Rs Cr	Mar-25 end Rs Cr
Trade Receivables	200	252
Net Cash & Bank bal., Mutual Fund & FDR [2]	275	261
Contract Assets (net of Contract Liabilities) [3]	221	126
Other Current Assets	69	56
Total Current Assets (CA)	1,321	1,187
[-] Current Liabilities		
Advance & Deposit from Customers [4]	487	387
Trade Payables including Expenses Payable	148	138
Other Current Liabilities	138	147
[-] Total Current Liabilities (CL)	773	672
Net current Assets : NCA =(CA-CL)	548	516
Total Application of Funds (Non CA+NCA)	944	902
Key Balance Sheet Ratios	June-25	Mar-25 end
[a] Net Debt : Equity	(0.30)	(0.30)
[b] Return on Equity (ROE)	26.72%	25.87%
[c] Return on Capital Employed (ROCE)	34.56%	34.08%

1. Major Increase in Plate SS, CS and SS Pipe due to increase in project jobs specially in Kandla unit where two major projects – Bahamas and Highview project going on and new Cryo tank manufacturing facility started at Savli. Approx production completion time : Highview project – Oct'25, Bahamas - total 44 jobs (including vaporizer, tanks & Pump skids etc) - 1st lot Jan'26 & 2nd lot Jun'26.
2. There is no major increase in spite of increase in advance due to few exceptional payment in this qtr of Rs 27 Cr of dividend & Director's remuneration etc. and Rs 15 Cr for Capex.
3. Increase in Contract Assets (net of contract liabilities) due to higher sales recognition under POCM of some big projects like Bahamas , High View & Edge having higher lead time and invoicing to be done at very later stage on dispatches until then it will come under POCM and also there is increase in Pending Project orders to Rs 1082 Cr in Jun'25 from Rs 992 Cr as on 31st March'25.
4. Increase due to receipt of advance as per milestone payment of big projects like Bahamas , High View and against increase in project orders, which is to be shown under advance until actual billing, so one hand there is increase in contract assets but that is compensated by increase in advance from customers.

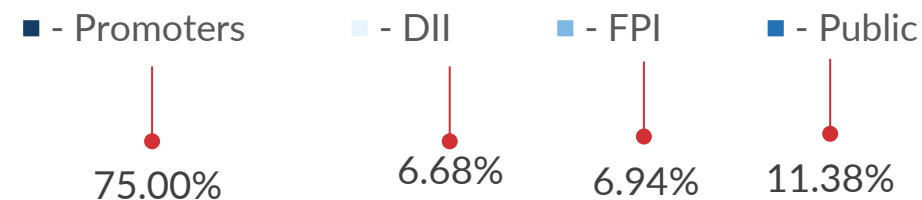
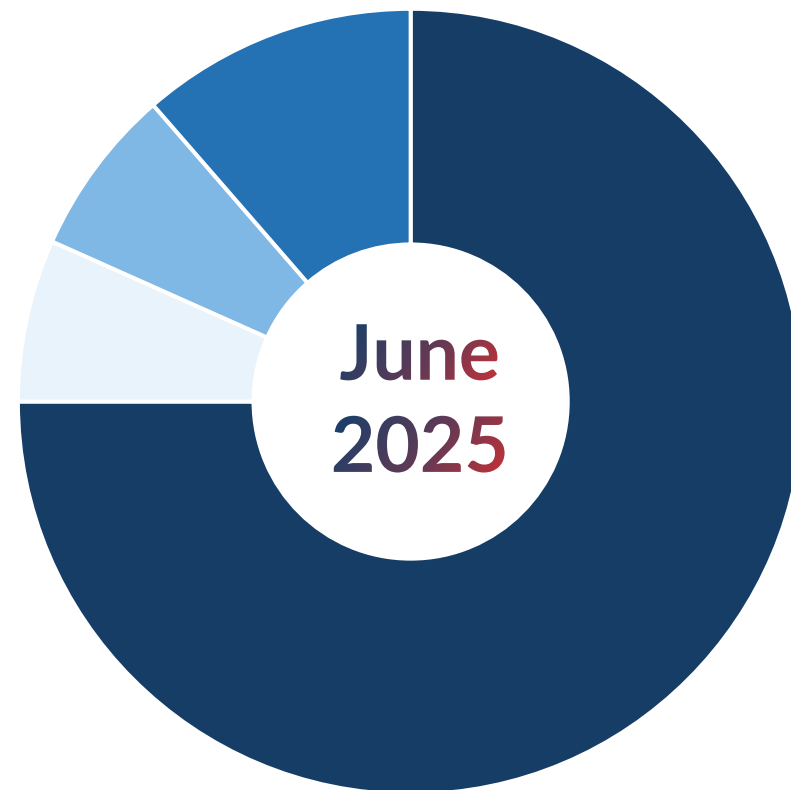


Definitions :-

- [a] Net Debt = [Gross Debt incl. short term] Less [Cash & Bank, FDR & Mutual Fund Invest.]
 [b] ROE (Annualised) : PAT/Net Worth
 [c] ROCE(Annualised): EBIT/Capital Employed (Capital Employed used= Total Assets less Liabilities)

All formula as per the definition in RHP.

SHAREHOLDING PATTERN - 30th June 25 (IN %)















NSE Ticker	INOXINDIA
BSE Ticker	544046
IPO Listing Date	21 Dec 2023
Share Price (₹)^	1,230.00
Market Cap (₹ Mn)^	1,11,639
% Free Float^	25.00%
Free float market cap (₹ Mn)^	27,910
Shares outstanding^	9,07,63,500
3 Months ADTV* (shares) – 30 th June 25	104,037
3 Months ADTV* (₹ Mn) – 30 th June 25	116.27
Industry	Other Industrial Products

^Source: NSE, *ADTV – Average Daily Trading Volume

Growth Story of INOX India

Industry leader in manufacturing a wide range and various kinds of Cryogenic equipment

	Industrial Gas	LNG	Cryo Scientific
Offerings	Cryogenic tanks and systems for storage, and transportation of industrial gases such as Oxygen, Nitrogen, Argon, Hydrogen, CO2, etc	Standard and engineered equipment for LNG storage, distribution and transportation.	Equipment for technology intensive applications and turnkey solutions for scientific and industrial research involving cryogenic distribution
Products	<div><div>▶ Storage tanks</div><div>▶ Transport tanks</div><div>▶ Microbulk Units</div><div>▶ Vaporizers</div></div> <div><div>▶ Cryo Bio tanks</div><div>▶ Storage & regasification equipment</div></div>	<div><div>▶ Storage & regas system for Industrial applications</div><div>▶ Marine fuel gas systems</div><div>▶ LCNG fuel stations</div></div> <div><div>▶ Vehicle mounted LNG fuel tanks</div><div>▶ LNG infrastructure for automotive applications</div><div>▶ Mini LNG infrastructure</div></div>	<div><div>▶ Satellite and launch facilities</div><div>▶ Cryogenic propulsion system and research</div><div>▶ MRI Cryostat</div></div> <div><div>▶ Fusion and superconductivity</div><div>▶ Liquid H2 and He systems</div></div>
	<div><div></div><div>300 KL and 500 KL tanks</div></div> <div><div></div><div>ISO compliant containers</div></div> <div><div></div><div>Standard vertical tank</div></div> <div><div></div><div>Microbulk Tank</div></div>	<div><div></div><div>1,000 m³ Mini LNG Terminal</div></div> <div><div></div><div>LNG Bunker Barge tanks</div></div> <div><div></div><div>LCNG fuel station</div></div> <div><div></div><div>LNG satellite station</div></div>	<div><div></div><div>Cryostat for MRI Superconducting Magnet</div></div> <div><div></div><div>Multi-core Cryoline Warmlines</div></div> <div><div></div><div>ESPN Nuclear Code Certified Vessels</div></div> <div><div></div><div>Thermal shield repair ITER Project</div></div>



Engineering Expertise



Quality product offering



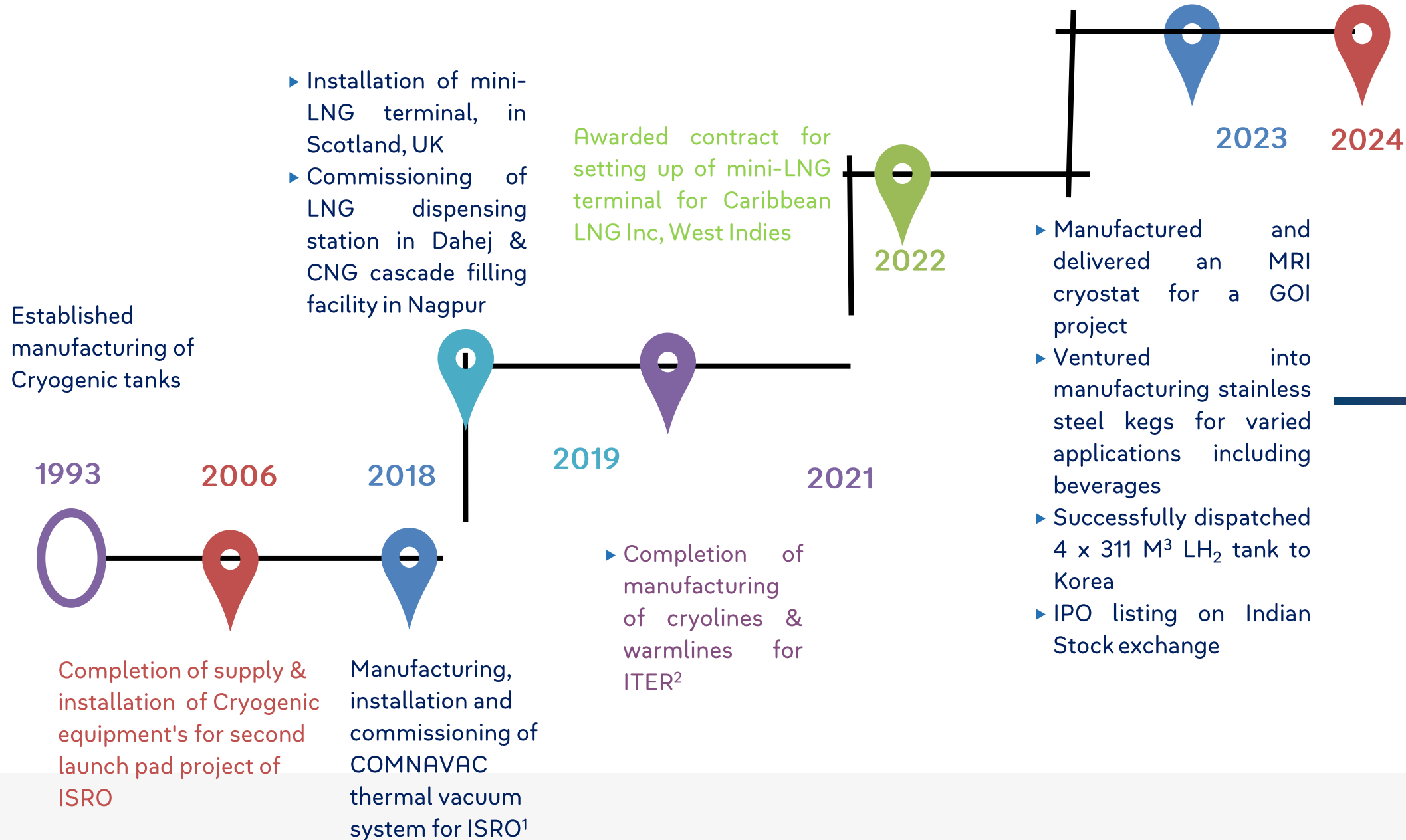
Customer service



INOXCVA

The company executes large turnkey projects and manufactures non-cryogenic equipment

Collaboration, in-house technology, and engineering capabilities have enabled INOX to earn brand value for its expertise in the entire Cryogenic value chain



- ▶ Joined hands with Adani Total Gas to strengthen LNG ecosystem in India
- ▶ Biggest ever order received in LNG Division for Mini LNG Terminal at Bahamas
- ▶ First Liquid Air Tank order of Largest Size IG Tank received from UK Customer for LDES (Long Duration Energy Storage) application.
- ▶ First in India to have Certificate of FSSC 22000 of Kegs for Beverage & Food application
- ▶ First Indian manufacturer of Cryogenic Equipment to achieve the IATF 16949 certification for LNG Fuel Tank

SNAPSHOT



ISRO Launch Pad



COMNAVAC thermal vacuum system



Multi-core Cryoline & Warmlines



Hydrogen tank installation

¹A premier space research organization in India;

²An India based project of an institute involved in plasma research

Strong Product Development & Engineering Focus

Inhouse team with 450+ engineers provides the ability to develop new products and offer customized solutions

Focus on Product Development



Liquid Hydrogen storage tanks



Aluminium trailers



LNG dispensers



OEM LNG vehicle fuel tanks



Cryogenic biological storage



LNG/LCNG fuel stations



Installation of mini-LNG terminal in Scotland, UK and Antigua



Cargo tanks for an inland water way LNG bunker barge for European customer



LNG mining tanks for a multi-national equipment manufacturer

Ability to provide customized solutions

Cryo Scientific Division – specialized product development



Turnkey solutions for scientific and industrial research



Expertise in designing, manufacturing, and installing cryolines, vessels, and related systems.



Focus on satellite and launch facilities, cryogenic propulsion systems, superconductivity, etc.



Cryogenic propellant filling and servicing facility for a launch pad project in India



Manufactured MRI cryostat for GOI. Manufactured a thermal vacuum chamber with a Spanish partner



Design, manufacturing, installation and acceptance tests of the ITER cryolines and warmlines in France

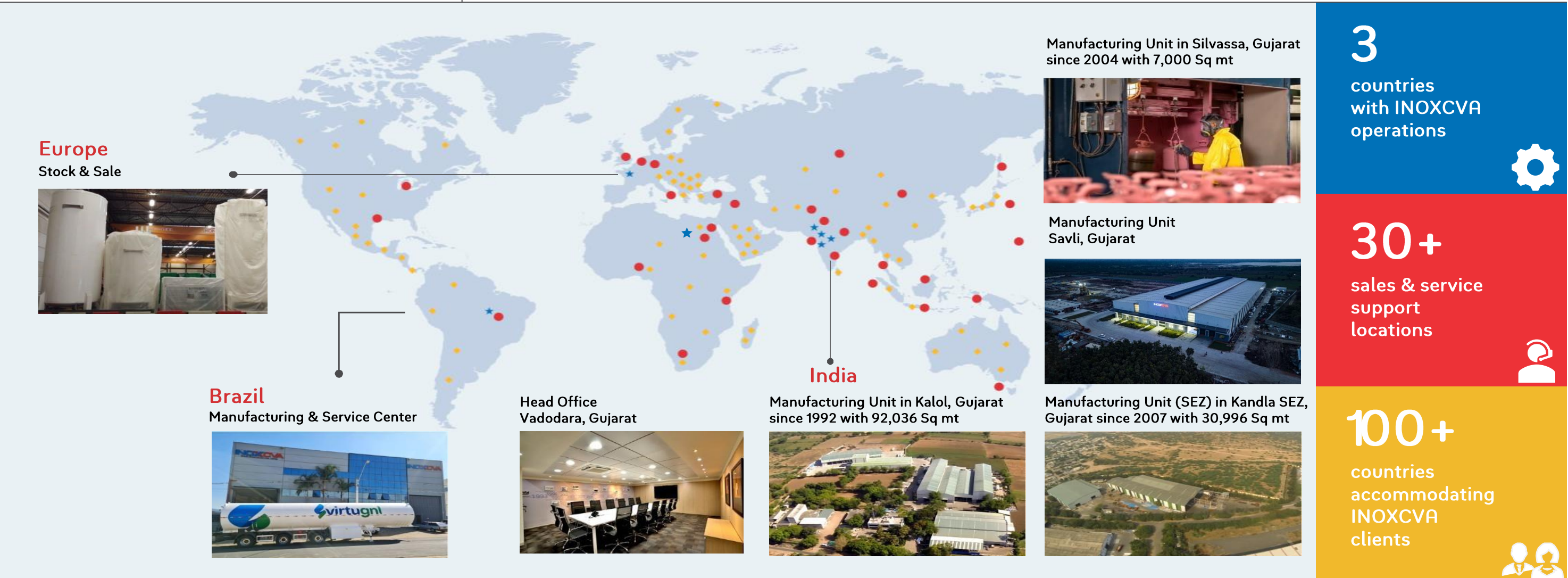
Supported by Integrated Facilities in India and Service Support Internationally making it a 'True-blue Indian Multinational'

Designed, Engineered and Made In India

Integrated Manufacturing facilities in the Indian Cryogenic Industry

Making For The World

5000+ customers across 100+ countries



● Sales & Service Support ★ INOXCVA Operations ◆ INOXCVA Customers

Product range with applications from 'deep in the earth' to 'high up in space'

INOXCVA[®]
HISTORICALLY FUTURISTIC

INVESTOR
PRESENTATION
Q1FY26

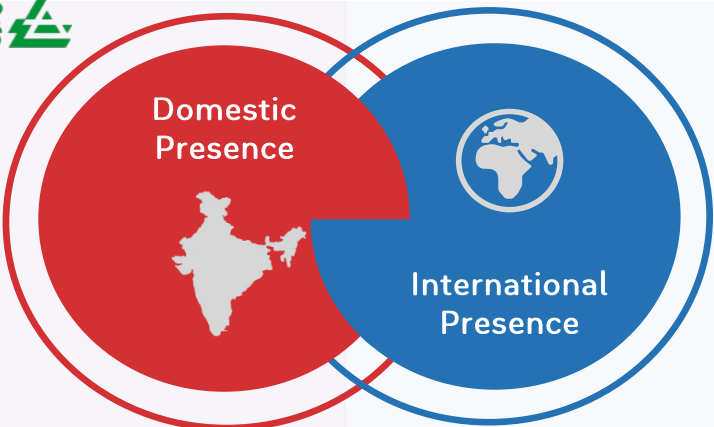


Oil & Gas, Refining & Petrochemicals | Shipping & Transportation | Construction & Cement | Cryo Scientific Research | Dairy & Livestock | Electronics | Fertilizers & Chemicals | Food & Beverages | Glass & Ceramics | Healthcare & Life Sciences | Hydrogen | Industrial Gas | LNG & LCNG | Metal Processing | Paper & Pulp | Pharmaceuticals | Power & Utilities | Rubber | Steel & Mining | Water & Water Treatment | Aviation & Aerospace | Material Handling | Entertainment & Events

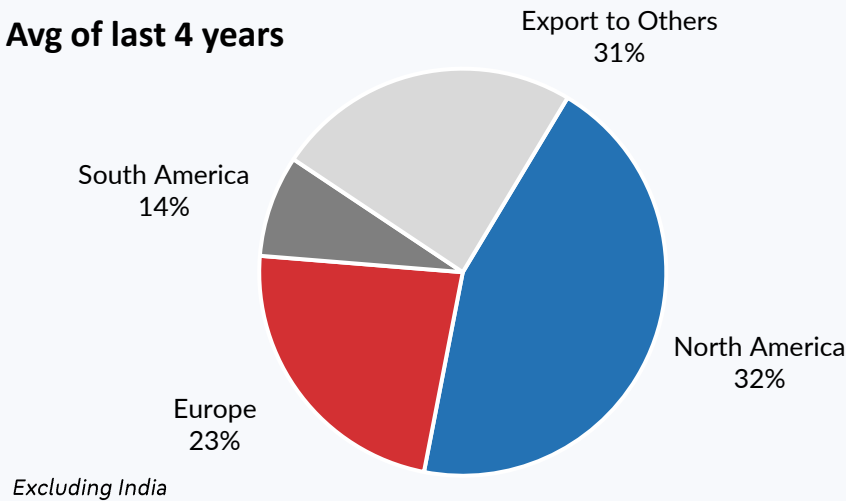


Serving Cryogenic Solutions that optimize processes, reduce costs, minimize environmental impact, and ensures top-quality performance

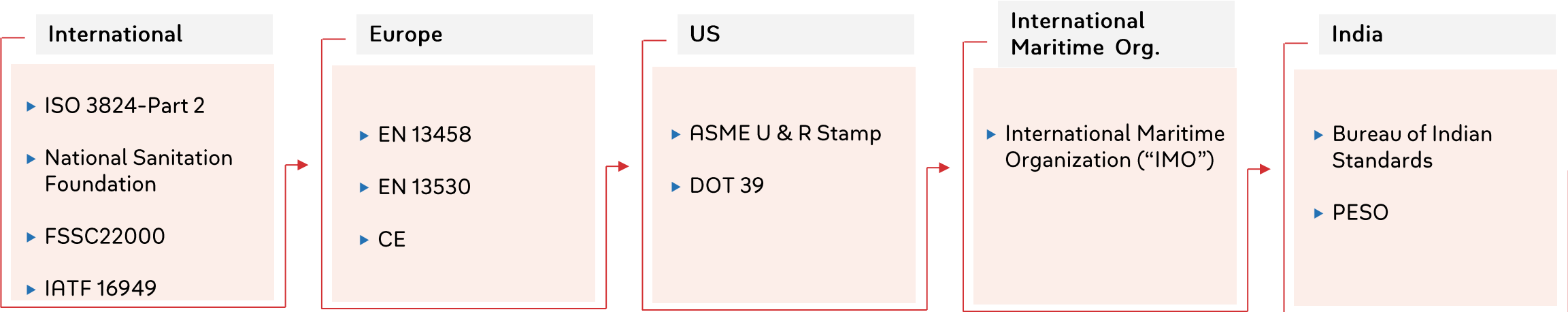
Diversified Domestic and International Customer Base across Industry Sectors



Key Export Geographies – US, Europe, Saudi Arabia, Brazil, Korea, UAE, Australia and Bangladesh



Obtained multiple approvals and certifications required to sell products across geographies



Stringency related to design, manufacturing and the number of regulations in the cryogenic equipment segment is a barrier to entry¹

1. Crisil report Nov23



Mr. Pavan Jain

Chairman



Mr. Siddharth Jain

Director



Mr. Parag Kulkarni

ED

- ▶ Bachelors' degree in Chemical Engineering from IIT Delhi
- ▶ 50+ years of experience in the industry
- ▶ Played an instrumental role in guiding the company to become one of the leading cryogenic tank manufacturers in the world

- ▶ Bachelor's degree of science in engineering from University of Michigan
- ▶ MBA from the faculty of INSEAD, ~24+ years of experience in cryogenic engineering industry
- ▶ Overseas groups' strategic planning, business development functions, etc

- ▶ Bachelor's degree in mechanical engineering from University of Mumbai
- ▶ Masters' degree in management studies from JBIMS, Mumbai
- ▶ 50+ years of experience in the cryogenic engineering industry



Deepak Acharya

CEO



Pavan Logar

CFO



Savir Julka

Global Marketing Head - IG



Vijay Kalaria

Global Marketing Head - LNG



Sudhir Sethi

Chief People Officer &
Legal Head

- ▶ Joined the Company in 1992
- ▶ BE Mechanical from NIT Nagpur. ME Mechanical from IIT, Roorkee
- ▶ 35+ years of experience in business operations, strategic planning, business mgmt., product development, technology transfer, due diligence.

- ▶ Joined the Company in 1993
- ▶ Bachelor's degree in commerce from Rajasthan University
- ▶ Certified Chartered Accountant and Company Secretary
- ▶ 35+ years of experience in accounts and taxation

- ▶ Joined the Company in 1997
- ▶ Bachelor's degree in mechanical engineering from Maharaja Sayajirao University of Baroda
- ▶ 30+ years of experience in marketing

- ▶ Joined the Company in 1999
- ▶ Bachelor's degree in engineering from Sardar Patel University
- ▶ 35+ years of experience in marketing and sales

- ▶ Joined the Company in 2007
- ▶ Bachelor's degree in Science (Physics)
- ▶ Masters' degree in social welfare from Maharaja Sayajirao University of Baroda
- ▶ 35+ years of experience in human resources management

Resilient to Ride through the Sector's Growth Cycle

Multiple
Geographies

+

Multiple
Sectors

+

Multiple
Products

=

A Good
Multiple



Serving
Global Markets

- Europe
- North & South America
- Asia
- Middle East & Africa
- Oceania



Diverse
Industries from

- Steel to Space
- Construction to Cryo Scientifics
- Healthcare to Hydrogen
- Medical to Mining
- Paper To Power



Wide Array
of Products

- Storage and Bulk Tanks
- Vaporizers, Oil and Gas Equipment
- LNG Satellite Stations
- Cryo-distribution Systems, etc.
- Engineered Package System
- Cryo-Preservation



Leading Cryogenic Solutions Provider

- Largest supplier of cryogenic equipment in India
- Moved up the value chain from 1 Litre upto 1 Mln Litre
- Foray into newer application areas

Global Quality Standards

- Multiple global approval and certifications
- Stringency related to design, manufacturing key barriers to entry
- Technical expertise and design customization involved

Product Development and Engineering Focus

- Design, engineering capabilities developed indigenously to achieve customization
- Evolved and achieved manufacturing prowess
- In-house team of 450+ engineers

Sizeable manufacturing infrastructure

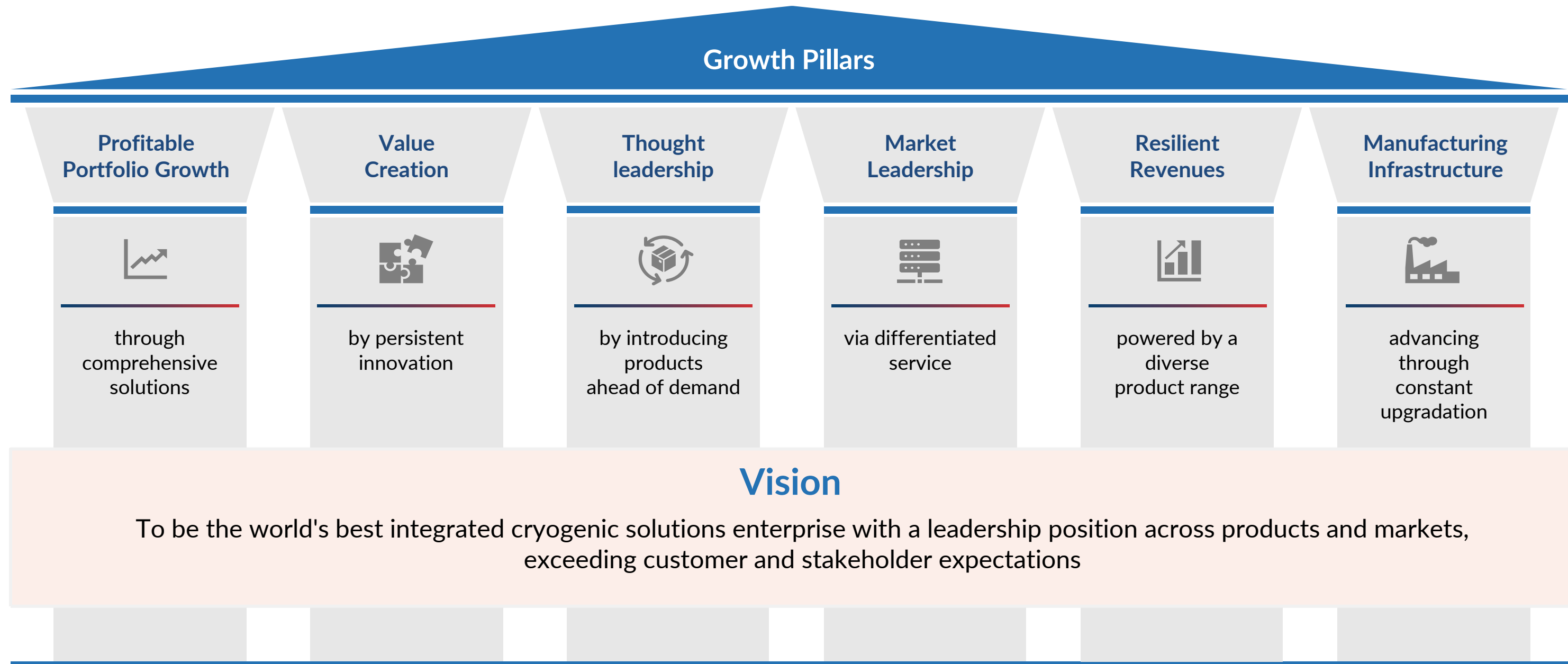
- 4 existing facilities
- Effluent treatment plant & sewage treatment plants
- Captive 1.65MW windmill in Gujarat generates power for the Kalol facility
- Solar Plant of 1 MW at Kalol Plant

Varied end-use applications

- Increasing demand from LNG due to varied applications in industrial heating, captive power generation
- New applications like LCNG, Locomotives & Automotive fuel tank has boosted the demand profile

Healthy financial performance

- Debt free and strong net worth; Savli plant funded from internal accruals
- Strong liquidity and robust operational cash flow to support growth & capex
- Efficient working capital cycle and local raw material procurement



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Thank you

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